

# mdconcrete LLC

Md Concrete is a fully-insured contractor.



## Staying Small is Key to Quality Craftsmanship

Owners Matt Longawa and Mike Dodson realize that in order to grow their business, they could add labor crews, but they've made a conscientious decision to stay small. People are often surprised that Matt and Mike are present at each and every job, and it's just the way they like it. Staying small allows them to have complete quality control over their clients' projects.

They perform all phases of the project themselves—from sales, set-up, forming, pouring concrete and finishing—which allows them to have quality control and owner dedication on each and every job. "We feel that every phase of the project is too important NOT to be there," say Matt and Mike. "Call us control freaks, but we insist on high quality and professionalism."

Longawa and Dodson have worked together with concrete since their college days, collectively having more than 32 years combined experience in the concrete business. Md Concrete was started as a side business in 1999 by the two friends after their "hobby" turned to a passion. When their sideline business became so successful that it was taking more time than their full-time jobs, they officially took the leap as entrepreneurs and have been enjoying it ever since.

"We enjoy the challenges that concrete installation provides," says Matt. "There's something to be said about a hard day's work. We view concrete installation as an art form. We take a raw material, concrete, and mold it to shape. We give it a desired texture, color, pattern and flow, all within a short time because it gets hard—real hard, and fast."

The owners only install concrete flatwork, allowing them to become skilled experts. "It's all we do and we do it well," says Mike. Concrete installations are available for driveways, patios, walkways and steps, floors, pool decks and

athletic courts.

The owners offer creative ideas for each client that transform their outdoor living area into a personalized, comfortable and aesthetically pleasing space—from standard driveways to unique-colored stamped patios.

Over the years, Md Concrete has installed several hundred colored and stamped concrete patios, walkways, stoops and driveways for customers in the south metro area. Colors and patterns are nearly endless to choose from. Even though the slab looks like stone or slate, it is thick concrete with steel rebar throughout. Some contractors may cut materials costs by only coloring the concrete's surface or not reinforcing the concrete with steel. Md Concrete uses only pure integral colored concrete and steel rebar.

"In the last couple years, our driveway replacements have sky-rocketed. The cost gap between asphalt and concrete is much closer than it used to be," says Matt. "Most homeowners favor concrete over asphalt because of its durability, cleanliness and because it's virtually maintenance-free. Plus, concrete improves the property's value."

The owners are active members of the south metro community. Matt was born and raised in Apple Valley and currently lives in Lakeville. Mike is a resident of Hastings. They are active members of both the Apple Valley and Lakeville Chamber of Commerce, and will have displays at both communities' spring home and garden shows.

The company has also helped several families in need fix up their home when it was in dire need of repair. "We have been very fortunate and want to give back to the community," says Matt. During the winter months, Matt and Mike are involved with their church, volunteering for

Meals on Wheels and spending time with their families.

Md Concrete's philosophy is to always do what's best for the customer, the community and ultimately their reputation. They live every day up to the old saying, "Do a good job, the customer will tell a few people about us. Do a bad job, they will tell everyone about us."

If you're looking to beautify your home with concrete, contact Matt and Mike at Md Concrete. These dedicated owners will be there, providing you with the high-quality outstanding service you deserve.



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**952.985.5516**

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for a complimentary consultation.

